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100K+
Local Businesses

$10B+
In Payroll Managed

5 Stars
5000+ Reviews

Discovery Questions to Ask Your Merchants

Employee Scheduling

The average time it takes for a business to manage a paper schedule is 4-6 hours per week. We make it easy for merchants to copy schedules in advance, create templates and manage all of their employee's time-off and availability. We will also allow merchants to forecast labor based on their budget and the weather.

- **How long does it take you to create a weekly schedule?**
- **How do you manage time-off requests & employee availability?**
- **How do you ensure that your employees aren't going into overtime?**
- **Do you have departments that need separate labor management?**

Time Clock and Timesheets

Did you know that the average business spends $200 per month on employees clocking in early? With Homebase, they can prevent these early clock ins to put money back in their pocket. With sophisticated features like photo capture at clock in, break tracking and compliance, and a mobile GPS feature, Homebase will replace the Clover Shifts app and make time tracking easy for your merchants.

- **How much time do you spend correcting time cards?**
- **Do you find that you go over budget on labor costs?**
- **How are you making sure that your employees are only clocking in for themselves?**
- **How many dollars per month do you think you waste from early clock-ins?**

Team Communication

Keeping teams on the same page can be time-consuming. Homebase offers a few different team communication tools to help share information quickly. Team members can message each other, for free, on the mobile app, and managers can also send out mass emails. Managers can also track maintenance, guest and other requests in our log book to keep everyone on the same page.

- **How do you currently communicate a new schedule, special event or black out day to your employees?**
- **How often do your employees ask "when am I working again?"**
- **How much time does your team take for a pre-shift meeting?**
- **How do you communicate with employees in different roles?**

Payroll

On average, merchants spend four hours per week on Payroll. Homebase can bring that down to minutes by working with the top payroll providers including ADP Run, Gusto, and QuickBooks Online to create a streamlined payroll process for your merchant. We also have payroll ready exports in friendly Excel format for the do-it-yourself payroll merchants.

- **How long does it take for you to run payroll?**
- **Do you or your accountant often have to correct your payroll mistakes?**
- **What do you pay your accountant per hour?**
- **If your accountant had a way to streamline payroll, how much money would you save?**

Compliance Laws

Homebase helps businesses stay compliant and protected from lawsuits. We will keep time card records for 4 years, job applications and ensure that state break and overtime laws are abided by. If merchants do not abide by these laws, the average cost in expenses and penalties of settling a time & wage lawsuit is $20,000. Try and instill fear in them by asking them the questions below:

- **How are you keeping past job applications organized?**
- **How do you manage discrepancies on timesheets to avoid disputes with employees?**
- **How are you managing break laws to prevent audits?**
- **Where are you storing your time cards?**

Hiring

Integrated hiring tools make it easy for merchants to find quality candidates faster. They can post a job to the top job boards (zip recruiter, indeed, google, etc.) in under a minute and view all their candidates in one place. Pre-written job descriptions make it even easier to get the right candidates and help them spend less time on building a great team.

- **How many separate logins do you have for job sites to find employees?**
- **How long does it take you to create a job post?**
- **How do you manage your applicants?**
- **What does it cost for you to post to job sites?**

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Timesheet Approvals
Departmental Scheduling